

Dear Billy,

Suraj and I can't thank you enough for the terrific job that you did selling our Regal Vista house. When we first met Tamara and you we knew we had made the right choice. Before our house went into the MLS Tamara and you made sure it was "staged" just right. You brought in furniture, plants, accessories, and moved our furniture around or eliminated it all together. Basically, you helped us "declutter" weeks before our house was made available to the broker community and the general public. By the time our first open house came, we were ready.

We also want to thank Tamara and you for your sensitivity and understanding – being eight months pregnant there was a huge possibility that I would give birth some time during our sales process, and, I did. Tamara and you continued to show the house, working around our schedule, accommodating our family and me. Not only that, you were so sweet to our older son, he was quite fond of you Billy.

No one could predict the challenging market that we were about to face, although we thought we had priced the house "right" it took a bit of time for the right buyer to come along. In this market, the right buyer was the toughest buyer. Billy we can not express how grateful we are for your expertise, your experience, your guidance...all of which played a factor in the successful sale/close of our home.

We are thrilled and delighted to be in our new home in Santa Monica and we thoroughly understand how lucky we are. We hear so many stories of homes not selling, sellers not realizing a profit and buyers taking advantage. This was simply not the case in our situation. Billy, Tamara, we would not hesitate to recommend you to anyone who is considering selling their home. Please do not hesitate to forward our contact information.

Warm regards,

Suraj and Sonya

Handwritten signatures of Suraj and Sonya. The signature on the left is a stylized 'S' for Suraj, and the signature on the right is a stylized 'S' for Sonya.