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Sent: Tuesday, November 04, 2008 5:26 PM
To: billywynn@pacbell.net

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Dear Billy,

It's over four months since I embarked on the great move from my home of 32 years in the Encino Hills to the Westside and now I'm settled and so happy in my new home in upper Kentwood. I'm long overdue to take a few moments to thank you and Tamara for making this transition as easy and painless as it possibly could have been.

In January of this year I decided enough with the 405, it was time to move closer to my work, my daughter and her family. How on earth was I going to execute this with my crazy schedule? Being a top administrator at one of LA's finest independent schools, I knew I would only be able to move over the summer. I also knew that after 32 years in one house this was going to be an enormous undertaking.

My accountant and I discussed my plan in early February when I was just beginning to formulate some ideas. He referred me to you, my knight in shining armor. I called and you came running in your white car. After a couple of hours together, I knew I had met the realtor of my dreams...at least the one to help me realize my dream. I immediately cancelled appointments with other realtors and within a month (thanks to you, Tamara, and your workpeople); my house was staged and ready to go.

As a former Real Estate salesperson, I needed someone who knew more than I did about the market and together we came up with a price, a strategic plan and were all set to go; while since January I had been working with a salesperson from Coldwell Banker familiar with the area I wanted to move to in my search for my new home.

As you were busy taking photos, designing a webpage, listing my Encino Hills home on the MLS, I was getting nowhere finding somewhere to move to. I realized I was acting as my own agent, hunting through MLS listings and trekking through Open Houses

weekly. You came to the rescue, headed me in the right direction and worked with me on both sides of my transaction.

We had an offer, and then another offer (and this was the worst time to sell, they said), at the same time I found a property that would later become my new home. Here I was in the enviable position of having two parties interested in my home and a desperate seller needing to close a deal on the other end.

To cut to the chase, Billy, you negotiated me a great price for my current home, closed the deal in enough time for me to fund my new house (which you got me an incredible deal for). Not only that, but you convinced my buyers to let me stay at White Rose Way for a month after it closed while I took my time to pack and move. I'm so grateful to you for referring me to professionals to help ready my new home for move in...you and Tamara there every step of the way. If only you had a packing and moving service.

My expectations were low. I planned a painful and exhausting summer. Instead, I was excited, energized and have not looked back once. In all my years and dealings in real estate and have never worked with any one who comes close to you both professionally and personally. You really know your stuff and have the charisma to make it work for your clients. It is without hesitation that I would recommend team Wynn to anyone who is in the market to buy or sell a home. Your service goes way above and beyond any I've seen before.

I look forward to our next transaction.

Warmest wishes,

Maggi Wright