

**The Karraa Family
4555 Varna Street
Sherman Oaks, California
91423**

December 2007,

Dear Billy,

Walker and I cannot thank you enough for the terrific job you did on the sale of our house on Buffalo Ave., and the concurrent purchase of our new house on Varna. We feel strongly that the recommendations Tamara and you made prior to listing (new driveway, de-clutter and staging) increased the value of our home – the offer that we accepted was far greater than we ever expected. In regards to the concurrent purchase of Varna, there were issues that many realtors might not have been able to overcome or even have spotted (the deadly fireplace). Your solutions oriented thinking and pointed negotiation tactics saved our deal and we moved into our “dream house” two days early. Additionally, you’re a nice person, very genuine and you always made us feel like we were the only clients you had when we know that you are one of the top realtors in the valley.

Walker and I would not hesitate to recommend you to anyone who wants to work with a super realtor and a great guy.

Warm regards,



The Karraa's